



# Matteo Longinotti

Innovation Management Student

## Info

+39 0461 230000  
matteo@longinotti.it

## Personal Skills

Basic R Software  
MO tools  
Public Speaking  
Decision Making  
Events Management  
Basic SQL

## Certifications

IELTS Certificate C1  
Driving License-B

## Languages

Italian Native  
English C1  
French A2 (University Level)  
German A2 (University Level)

## Interests

23 years old, videogamer and reader with a peculiar passion for British football and pop music. I grew up with Harry Potter and LOTR, my dream is one day to become a TED speaker. I continue to pursue my goal, the creation of a Start-up and I am currently developing the project "Wearecoach"

## Education

- 2017 - **Innovation Management-Scuola Superiore Sant'Anna** Master Degree  
Joint degree between Sant'Anna School of Advanced Studies and University of Trento. Relevant exams: **Data Analysis, Strategy and Innovation, Financial metrics, Healthcare management, Industrial Dynamics**
- Sept 16 - Feb 17 **International Program Universitat Wien** Erasmus+  
6 months spent at University of Wien thanks to the program Erasmus+
- Oct 14-Oct 17 **International Politics-Università degli Studi di Padova** Bachelor Degree  
Final mark 104/110, Relevant exams: **International economics, Micro and Macro Economics, International Law and Global History**

## Experiences

- May 19- **IT Consultant** ABIC  
I am currently working as junior ERP Consultant for ABIC, a Consultancy company that operates in the field of Strategy and Financial Planning. I am working on different projects oriented at Planning and Budgeting using mainly ORACLE (Hyperion Planning) and BOARD.
- Oct 17-Oct 18 **CDA member for INAMA-Innovation Nexus** Student Association  
Association with the aim of bring close students to the environment of firms through a series of seminars, events and business games oriented at innovation and soft skills development.
- 2014-2016 **Secretary and Assistant for AIRAS-Associazione Italiana per la Ricerca e l'Aggiornamento Scientifico** Secretary  
I have collaborated for two years with AIRAS, working as a secretary and assistant in events organization and seminars preparation.

## Projects

- 2018 **ICT Product Development** University Project  
I have worked on Validation, market analysis, cash flow, business analysis and competitor analysis for the project "Joni", a blind people tech assistant.
- 2018 **Start-Up Lab** University Project  
6 months university project at C-Lab Trento based on the simulation of the creation of a Start-Up. I have worked on business analysis, validation, market analysis, creation of the idea, cash flow and competitor analysis

Autorizzo il trattamento dei dati personali contenuti nel mio curriculum vitae in base all'art. 13 del D. Lgs. 196/2003 e all'art. 13 GDPR 679/16